

Call for Researcher

Terms of References

Project Name: Support to previous returnee start-up beneficiaries

through additional equipment as a response to the Covid-19 situation, and other returnees and people at risk of irregular migration through career capacity building

measures

Project Number: 81262908

Service Provision for: Conduct of Training Needs Assessment and Market

Needs and Opportunities Analysis

Length of Contract: 2 months

February 2022 – March 2022

Location / Place of Performance: Kosovo

Background Information on "BSCK"

BSCK has been operating in Kosovo since 2005, assisted by its partner SPARK, before becoming a fully independent, registered non-profit NGO in June 2009. BSCK supports existing and potential entrepreneurs between 18 and 35 years of age in establishing and strengthening micro, small and medium sized enterprises in Kosovo. The range of BSCK activities comprises training-the-trainer programs, vocational entrepreneurship and business trainings, administration of technical and management consulting and the making available financial start-up help in the form of preferential micro credits.

Funded by GIZ, BSCK is implementing the Project: Support to previous returnee start-up beneficiaries through additional equipment as a response to the Covid-19 situation, and other returnees and people at risk of irregular migration through career capacity building measures



The overall objective of the project is to contribute to the sustainable start-up development and job creation through further support with adequate tools and equipment needed for previous returnee beneficiaries' start-ups and through educational and career orientation measures for returnees and vulnerable groups at risk of irregular migration, which would lead to improved products/service offerings and job creation.

Purpose of the contract

Career Capacity Building support measure includes through the delivery of one-day info sessions of the targeted beneficiaries (500); ten-days soft skills training (280 beneficiaries); followed by the provision of two-days mentoring sessions to support preparation and promotion of the employment profile, CV-s, motivation letters, and matchmaking/mediating for their labour market entry, to each of the successfully certified beneficiaries from training course.

Specifically, the purpose of this contract for the selected consultants – Trainers will be involved in the provision of:

- Assessment of Training Needs and Market Needs and Opportunities Analysis which will be the basis for the preparation of tailored made training curricula and teaching materials. Up to 10 days are foreseen for this research activity.

Scope of work

BSCK intends to contract one (1) individual consultant to provide a Career Capacity Building support measure for returnees and people at risk of irregular migration, who are willing to enter the labour market.

The Career Capacity Building support measure is comprised of two parts:

1. Research for Training Needs Assessment (TNA) and Market Needs and Opportunities

Analysis (MNOA) for Career Support Measure: Assessment of training needs of vulnerable
groups from 7 regions of Kosovo will be conducted through desk research and during info

sessions with agreed research instruments (questionnaire) and discussions with participants. Whereas MNOA will be conducted through desk research and meeting with stakeholders (employers, vocational education schools/centres, Employment Agency, and other employment service providers etc.). This will require 10 expert days.

Required Experience, Skills and Abilities

The Consultant engaged to undertake the assignment must fulfil the following minimum requirements:

At least University Degree in economics, business and administration, law, human resources, or other relevant sciences; MA in the same area will be considered as an asset;

At least 3 years of experience in delivering training, mentoring and coaching services, training needs assessment for similar activities in the areas of: soft skills, entrepreneurship and business skills development;

Experience as trainers/researcher in employment programmes will be considered as asset;

Demonstrated experience in similar activities past two years (references shall be provided in the CV);

Fluency in Albanian. Knowledge of English and Serbian will be considered as an asset.

Additional qualifications considered as assets:

Practical career guidance in Kosovo market;

Knowledge and understanding of the Kosovo labour market environment, micro-economy, business, and entrepreneurship.

Indicative assignment dates: February 2022 to March 2022



Submission of application

Interested candidates should submit:

- A professional CV in English; and
- Financial offer for a Research daily fee. Daily fee shall include travel costs and other applicable taxes, except VAT, since BSCK is exempt from VAT as well as the project donor GIZ.

Submission of applications should be done via email to info@bsckosovo.org – with the subject:

Name and Surname – Application for Researcher.

Selection of the individual will be based on: experience (70%) and financial offer (30%)

Application deadline: 23 February 2022 at 16:00